



## Face-to-Face is The Ultimate Social Media

---

By Larry Blumsack

Zoka Institute, LLC. Paperback. Book Condition: New. Paperback. 104 pages. Dimensions: 8.3in. x 5.4in. x 0.2in. Build business relationships that count! Blumsack shows how to develop the Five Steps to enable you to build professional and personal relationships that count. Face-to-Face is The Ultimate Social Media is a quick read and a very timely next-step to The One Minute Manager. Using a breezy, storytelling style that will grab you and hold your attention the book provides five practical, provocative hands-on-tools and techniques for highly effective face-to-face communication. Blumsack shows how to develop the Five Steps to enable you to attract and hold the attention of a sales prospect, customer, coworker, friend, date-even your child. REVIEW Blumsack's book is a much-needed reminder of the original social medium -- face-to-face connections in real time, with real people. Face-to-Face is The Ultimate Social Media takes the reader on a quest to discover and develop the qualities needed to forge true connection in the workplace and beyond. -Daniel H. Pink, NY Times and WSJ bestselling author of A Whole New Mind and Drive. This book guides you through a simple but powerful process of persuasion that makes it easier for you to make more sales faster,...



**READ ONLINE**  
[ 5.76 MB ]

### Reviews

*It is one of my personal favorite ebooks. I was able to comprehend everything using this created ebook. I am just pleased to tell you that here is the greatest ebook I have got read through within my own lifestyle and may be the finest publication for possibly.*

-- **Timothy Johnson DVM**

*A must-buy book if you need to add benefit. I could possibly comprehend every little thing using this created publication. I found out this book from my dad and I encouraged this PDF to understand.*

-- **Georgianna Gerlach**